

Message Text

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ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----068134 100759Z /16
R 100737Z APR 78
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 7018

UNCLAS SECTION 01 OF 02 TAIPEI 02156

FOR BED/OIM/EA - KELLY

E.O. 11652: NA
TAGS: BEXP, TW
SUBJECT: PACKAGING EQUIP.

1. RE OLIVER MACHINERY CO. OF GRAND RAPIDS, MICH.
TEL: 616-456-1591 MR. WALTER KAYSER. AGENT: COSA
LIEBERMAN TAIWAN LTD. MR. HEINE DUERR VERY INTERESTED
IN PARTICIPATING IN SUBJECT EVENT. HE WILL MAN BOOTH
AND SUPPLY PROMOTIONAL MATERIAL IF PRINCIPAL WILL SIGN
NTM PA AND SUBMIT CHECK IN THE U.S. PRINCIPAL WILL ALSO
HAVE TO SEND MACHINE FOR DISPLAY.

2. RE SIGMA SYSTEMS OF CAPITAL HEIGHTS, MD
TEL: 301-336-7000 CHARLES M. BLACKBURN, PRES. AGENT: TONG
MU TRADING, TAIPEI, MR. TOMMY HUO. AGENT ORIGINALLY
REQUESTED MODEL SFT TO EXHIBIT, PRINCIPAL SUGGESTED MODEL
PFX. AGENT NOW SURVEYING MARKET TO SEE IF PFX ACCEPTABLE.
WILL ADVISE SHORTLY, PLEASE ADVISE.

3. PLEASE CONTACT THE FOLLOWING FIRMS AND RELAY INFO
WHERE SO INDICATED.

BIVANS CORP. - LOS ANGELES, CA - RADFORD BIVANS
TEL: 213-225-4248
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IF PA AND CHECK NOT RECEIVED, PLEASE FOLLOW.

MANDREL PRODUCTS - HOUSTON, TX. AGENT: NISSHO - IWAI
AMERICA CORP. CHICAGO, IL. TEL: 312-861-1170 CARL CHANG.
THEY GAVE US A VERBAL. PA AND CHECK WAS TO COME FROM
JAPAN, IF NOT, PLS FOLLOW.
UNITED FOAM CORP. - COMPTON, CA. TEL: 213-639-5600

CHUCK MILLER. THEY WERE TO ADVISE, IF NOT, FOLLOW.

INSTA-PAK-DANBURY, CT. TEL: 203-792-2360 MERLE BROWN,
PRES. THEY WERE TO ADVISE, IF NOT, FOLLOW.

AMERICAN ENGR. & DESIGN - N. LONDON, CT.
TEL: 203-442-5358 G. JACOBS. THEY GAVE US A VERBAL.
THEY WERE TO MAIL PA AND CHECK. TALKED TO WU SHENG
TRADING. THEY WILL PAY HALF THE NTM FEE AT THE TC ON
4/10. WU SHENG DESPERATELY NEEDS OPERATION AND SERVICE
MANUALS WHICH ARE REQUIRED BY POTENTIAL CUSTOMER. ALSO
WANTS COPIES OF CATALOG AND FORMAL COPY OF EXCLUSIVE
AGENT AGREEMENT ALSO WOULD LIKE PRINCIPAL TO SUPPLY
ENGINEER FOR EXHIBITION. REMIND PRINCIPAL TO SEND
MANUAL VIA AIR MAIL.

SCHROEDER MACHINES - SYRACUSE N.Y. HORATIO EGNOTO
TEL: 315-463-6658. THEY WERE GOING TO ADVISE 4/3.
IF NOT, PLEASE FOLLOW.

ARROW CONVERTING EQUIP - FAIRFIELD, N.J.
TEL: 201-227-2080 JOHN FOSS WAITING AN REPLY FROM GERMANY
PLEASE FOLLOW.

PROTT MFG CORP. MILWAUKEE WI. TEL: 414-352-2222
V. J. SNIDER WAS GOING TO ADVISE 4/4. IF NOT, FOLLOW.
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THIS FIRM PART OF BODOLAY PACKAGING - LAKELAND, FLA.
JIM SCHNEIDER, TEL: 813-686-5151, PLEASE CONTACT THEM
ALSO.

INT'L EQUIP. SALES & CONSULTING - CLEVELAND, OHIO.
ANTHONY YEN, PRES. TEL: 216-621-5115 THEY GAVE US A
VERBAL ON 2/23. PLEASE FOLLOW.

ORCHARD CORP. OF AMERICA - ST. LOUIS, MO. BOB JAMES
TEL: 314-822-3880. TALKED TO MR. KAMMAN, COMPANY
EMPLOYEE IN TAIWAN. HE SUGGESTED THEY PARTICIPATE.
PLEASE FOLLOW.

DRI-PRINT FOILS INC. - RAHUAY, N.J. TEL: 201-382-6800
RUTH HRITZ. THEY WERE GOING TO ADVISE, IF NOT, FOLLOW.
UNION CAMP CORP. - LYNDHURST, N.J. TEL: 201-939-7414
MR. E. D. WILCOX. AGENT: TAITLUCKY ENTERPRISES CO.,
LTD. MR. STEVEN C. HUANG. TALKED TO AGENT 4/7. IF
PRINCIPAL WILL SEND A CARTONING MACHINE AND PAY FEE IN
U.S., AGENT WILL SUPPLY ENGINEERS TO MAN THE BOOTH.
MR. HUANG WOULD LIKE A CATALOG SO THAT HE COULD
SUGGEST THE BEST MACHINE FOR THE MARKET.

4. TO SUMMARIZE PROCUREMENT AS FOLLOWS:

1. INFRA-PAK PA & CHECK USDOC
2. RESINA AUTOMATIC MACHY " " "
3. GENERAL COUNTING SCALES " " "
4. REXHAM CORP. " " "
5. GENERAL DAIRY " " "

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FM AMEMBASSY TAIPEI
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INFO SECSTATE WASHDC 7019

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6. CARDINAL SCALE " " "
7. NATIONAL INSTRUMENT " " "
8. FOUR PILLARS " " TC
9. MANDREL PRODUCTS VERBAL USDOC
10. BIVANS CORP. " "
11. AMER. ENGR & DESIGN " "
12. SIGMA SYSTEMS " "
13. TAIWAN ELECTROSTATIC ENGRY " "

5. PLEASE KEEP US ADVISED. UNGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation Codes:
Litigation History:
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Review Withdrawn Fields: n/a
SAS ID: 3017070
Secure: OPEN
Status: NATIVE
Subject: PACKAGING EQUIP.
TAGS: BEXP, TW
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/6a5b20b3-c288-dd11-92da-001cc4696bcc
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